

Onderdeel van 's werelds grootste vakvereniging voor
Project-, Programma- & Portfoliomanagers



 **PMI Netherlands Chapter**
PMI Netherlands Chapter

**PMI Netherlands Chapter
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Slide 2



Welcome

to the Annual Meeting 2011

**Amersfoort
January 26, 2011**

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Project Management Institute
Netherlands Chapter

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Agenda

- Mission and Vision
- Achievements 2010
- Financial Performance 2010
- Board 2011
- Outlook 2011
- Budget 2011
- Break
- "Spelen met Paradoxen" by *Gerrit ten Klooster*
- Networking & Drinks

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Making Project Management indispensable
for business results *within The Netherlands*

From our Charter:

- Stimulate, Encourage and Develop the PM Profession,
- Contribute to the professionalization of the PM Profession,
- Develop and Employ PM Processes, Techniques and Education,
- Participate and Maintain Relations to entities with similar aspirations,
- Participate and Maintain relations to other PMI entities.

- PMI is the prime source of global knowledge for Project, Program and Portfolio management in the Netherlands.
- PMI is the recognized international organization of choice for globally registered Project, Program and Portfolio management certification in the Netherlands.
- PMI-NL-CHAPTER is the community of choice for high quality global knowledge sharing for professional Project-, Program- and Portfolio Managers in the Netherlands engaged in the global organization.

Growing the World of Project-, Program-,
and Portfolio Management

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Achievements 2010

- ☺ Retain Members: 628 → 667
 - ☺ Membership development: YP & Social Media
 - ☺ Growth in Brand Awareness (companies / students)
 - ☺ Website and communications
 - ☺ "Voice of the customer" initiative: survey
 - ☺ New member meetings / introduction: new members are welcomed each meeting
 - ☺ Improve member satisfaction: survey score 7
-
- ☺ 50% of certificate holders member of chapter: 44% (+4%)
 - ☺ Continue current sponsoring + 1 new (~ revenue)
-
- ☺ Increase in awareness in The Netherlands of the PMI standards as the global industry standards: work to be done

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Financial Performance 2010

Profit and Loss Statement PMI Netherlands Chapter 2010					
	COST		REVENU		
	Planned	Realized	Planned	Realized	
Board	€ 22.250,00	€ 19.256,39	Interest	€ 600,00	€ 486,42
Events	€ 9.850,00	€ 2.656,73	Short Tracks	€ 6.000,00	€ 422,73
Education & Standards	€ 14.850,00	€ 8.536,61	PMIP / CAPM Coaching	€ 9.450,00	€ 3.676,51
Internal Communications	€ 400,00	€ 110,73	Books / Royalties	€ 750,00	€ 1.610,81
Marketing	€ 3.000,00	€ 1.398,03	Sponsoring Continued	€ 12.450,00	€ 9.860,00
Membership Dev. & Volunteers	€ 1.250,00	€ 1.543,76	Sponsoring additional	€ 1.200,00	€ 1.900,00
Corrections, Referral 2009, etc.	€ -	€ 36,10	Income PMI members	€ 18.600,00	€ 22.246,54
			Income miscellaneous	€ -	€ 147,81
			Result Benefactor Day	€ 5.000,00	€ 2.349,38
			Workshops	€ 1.200,00	€ -
			From website budget	€ 600,00	€ -
	€ 51.850,00	€ 37.155,62		€ 51.850,00	€ 42.700,20
Total profit/loss 2010		€ 5.544,58			

Financial Performance 2010

Balance PMI Netherlands Chapter - 2010 (year end)					
	Assets		Liabilities		
	1-1-2010	31-12-2010	1-1-2010	31-12-2010	
Bank accounts	€ 27.351,20	€ 24.411,27	Capital	€ 20.466,77	€ 20.466,77
Accounts Receivable	€ 13.243,90	€ 10.014,67	PMI Certification	€ 5.500,00	€ 5.500,00
VAT		€ 2.735,41	Eastern Europe	€ 3.000,00	€ 3.000,00
			Website	€ 2.650,00	€ 2.650,00
			Accounts Payable	€ 8.121,00	€ -
			VAT	€ 857,33	€ -
			Equity		€ 5.544,58
	€ 40.595,10	€ 37.161,35		€ 40.595,10	€ 37.161,35

Finance report to the President of the board of the PMI-NL Chapter

- On January 20th, 2011 Fons van de Wouw, Henk Smits in the presence of Henk van de Walle reviewed the financials 2010 of the PMI NL Chapter.
- This review comprised amongst others:
 - Check of the bank balances against first and last bank statements 2010
 - Check of the profit and loss summary and details
 - Check of the years end balance statement
- One observation is the deviation between accounts payable on the balance versus the actual obligations (zero). Analysis of the Treasurer showed mistakes made during 2008/2009. These analysis showed that there are no open obligations and that a correction in favor of the Chapters Capital position is allowed.
- Furthermore it was recommended to separate the BNLD from the Chapters administration except for the result.
- Despite the remarks above, the administration showed consistent and is maintained well and according to common Dutch bookkeeping practice
- Based on this review we recommend to approve the profit and loss and balance statement 2010 of the PMI NL Chapter as presented to us by the treasurer.

- Discharge Board 2010 by the attendees of this Annual Meeting
- Assignment New Financial Committee (kascommissie)
 - From 2011 onwards a rotating financial committee,
 - Fons van de Wouw will resign,
 - Henk Smits will stay and resign in 2012,
 - Henk van de Walle will join 2011,
 - A new substitute member is required. Volunteers?

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Patricia Henao



André Legerman



Jaap van Driel



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- PMI Netherlands Chapter** **Outlook 2011**
- Back to Growth / External focus / Membership Value / Content / Quality
 - Membership growth target 2011: 750 (1000+)
 - Member satisfaction 7 – 7,5 (8+) overall rating
 - Improved membership involvement
 - Chapter Maturity Level between 2,5 – 3 (3+)
 - Growth in Brand Awareness (companies / students)
 - Increase awareness of PMI standards as the global standards
 - Membership Value
 - Be there....and make noise.....
-
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PMI Netherlands Chapter **Outlook 2011**

In 2011 we are celebrating our 10th anniversary

2001 2011 **10** Years of Excellence
PMI Netherlands Chapter

Growing the World of Project-, Program-, and Portfolio Management

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Budget 2011

Summary Budget PMI Netherlands Chapter 2011

	COST		REVENU	
	Realized 2010	Budget 2011	Realized 2010	Budget 2011
Board	€ 19.256,39	€ 27.750,00	Interest	€ 486,42 € 500,00
Events	€ 2.656,73	€ 5.500,00	Short Tracks	€ 422,73 € 4.500,00
Professional Development	€ 8.536,61	€ 16.750,00	PMP / CAPM Coaching	€ 3.676,51 € 5.500,00
Communication	€ 110,73	€ 500,00	Books / Royalties	€ 1.610,81 € 1.750,00
Innovation	€ -	€ 750,00	Sponsoring Continued	€ 9.860,00 € 11.760,00
Marketing	€ 1.388,03	€ 1.000,00	Sponsoring additional	€ 1.900,00 € 6.000,00
Membership & Volunteers	€ 1.543,76	€ 1.250,00	Income PMI members	€ 22.246,54 € 23.380,00
Lustrum 2011	€ -	€ 5.000,00	From Lustrum budget	€ - € 4.000,00
Education budget reservation	€ -	€ 500,00	Income Benelux Day	€ 2.349,38 € 1.610,00
Misc.	€ 36,10		Income Misc.	€ 147,81 € -
Total	€ 33.538,35	€ 59.000,00	Total	€ 42.700,20 € 59.000,00

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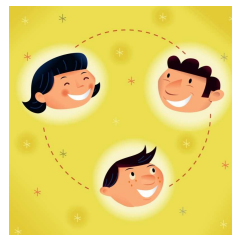
Thank you all ...

... have a safe trip home ...

... see you next time

February: YP LIWg
February 22: PM & Pharma – Abbott Healthcare (Weesp)
March: PGM LIWg
March 30: PM & Local Governments – Microsoft (Schiphol)
Mid April: Teambuilding in virtual environments – Philips (HTC)

... and more to be announced soon.





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